

**Studien- und Prüfungsordnung (SPO)  
für den Aufbaustudiengang  
Master of Business Engineering (MBE)  
der Steinbeis-Hochschule Berlin (SHB)**

**§ 1  
Geltungsbereich**

Diese SPO gilt für den postgradualen Studiengang (Aufbaustudiengang) mit dem Abschluss „Master of Business Engineering“ (MBE) und Vertiefungsrichtungen auf Basis der gültigen Rahmenstudien- und Rahmenprüfungsordnung.

**§ 2  
Dauer und Gliederung des Studiums**

- (1) Der Studiengang ist als Präsenzstudium in Ergänzung mit Selbstlern- und Transferanteilen angelegt  
Studiendauer: Siehe Anhang I.
- (2) Termine, Fristen und Orte und zusätzliche Angebote sind im jeweiligen Ausbildungsvertrag (Studienplan) geregelt.
- (3) Planstruktur:

	min.-	-Tage	-h	-CP
a Module (davon Wahlpflichtfach)		83 (27)	747 (243)	48 (12)
b Studienbegleitende Projektarbeit sowie Projektdokumentation (u.a. Master Thesis)		125	1.125	27
c Empfohlene Selbstlertage		42	378	s.o.
d <b>Gesamte Studiendauer</b>		<b>250</b>	<b>2.250</b>	<b>75</b>
davon in Englisch: mind. 30% der Präsenzseminare		30	270	-
davon in Englisch: mind. 25% des Gesamtworkloads		62	558	-
Modulergänzungen	max.-	151	1.359	45

- (4) Besondere Zulassungsvoraussetzungen: Siehe Anhang I

**§ 3  
Studienmodule, Leistungsnachweise**

- (1) Die Studienmodule gemäß gewählter Vertiefungsrichtung sind im Anhang II zur SPO aufgeführt.
- (2) Die Leistungsnachweise zu den Studienmodulen gemäß gewählter Vertiefungsrichtung sind ebenfalls im Anhang II zur SPO aufgeführt.

**§ 4  
Dr. Günter von Alberti-Preis**

Der Absolvent mit der besten Gesamtnote eines Jahrgangs erhält den Dr. Günter von Alberti-Preis.

**§ 5  
Inkrafttreten**

Diese Studien- und Prüfungsordnung tritt am 01.07.2009 in Kraft.

**Anhang I: SPO MBE**  
**Bereich: Business Engineering**  
**Vertiefungsrichtung: -**

Durch Beschluss des Hochschulrates und Bestätigung durch die zuständige Senatsverwaltung gelten folgende Festlegungen:

### 1. Dauer:

Die Regelstudienzeit beträgt 12 Monate, die einem Zeitraum von einem Jahr bis zu zwei Jahre absolviert wird.

### 2. Planstruktur

Keine weiteren/besonderen Regelungen.

### 3. Besondere Zulassungsvoraussetzung

- 3.1 Die Zulassung setzt ein erfolgreich abgeschlossenes Diplom-Studium einer Hochschule oder ein Master-Studium (gesamt 300 Credit Points) bzw. ein Bachelor-Studium oder Studium an einer Berufsakademie (mit mindestens 180 Credit Points und gegebenenfalls maximal 30 aus außerhalb einer Hochschule erworbenen Kenntnisse und Fähigkeiten auf ein Hochschulstudium anzurechnende Credit Points) in Wirtschaftswissenschaften bzw. in Natur- oder Ingenieurwissenschaften voraus. Zum Zulassungszeitpunkt fehlende Credit Points haben Studienmodulergänzungen zur Folge (maximal 45 Credit Points).
- 3.2 Wirtschaftswissenschaftlern belegen im Hauptstudium anwendungsorientierte Module aus dem Bereich "Technology". Ingenieure und Naturwissenschaftlern belegen hingegen im Hauptstudium anwendungsorientierte Module aus dem Bereich "Business"..
- 3.3 Die Eignungsprüfung kann Studienmodulergänzungen zur Folge haben:
- Academic Preparations I: Betriebs- und Volkswirtschaft, Methods, VWL, Finance, Accounting
  - Additional Sprachkurs

### 4. Module: Festlegungen und Erläuterungen

#### 4.1 Transfer:

-

#### 4.2 Basics:

42a -

#### 4.3 Focus:

43a Festlegung gemäß Eignungsprüfung und Zulassungsvoraussetzungen.

#### 4.4 Optional Compulsory:

44a Das Projekt im Wahlpflichtfachgebiet ist Voraussetzung für das zu belegende Wahlpflichtfach.

#### 4.5 Ergänzung Pflicht:

45a Zeigt die Eignungsprüfung individuelle, nicht den möglichen Gesamterfolg des Studiums gefährdende Lücken in der Vorbildung, müssen diese durch zusätzliche, von der Hochschule angebotene und im individuellen Studienplan verbindlich festgelegte Modulergänzungen während der Phase einer dann zu erfolgenden vorläufigen Zulassung (Academic Preparations) bzw. nach erfolgter Zulassung (Additional) geschlossen werden.

45b Verfügt der Kandidat über mindestens 180, jedoch nicht über die erforderlichen 225 Credit Points, so müssen diese durch zusätzliche, von der Hochschule angebotene und im individuellen Studienplan verbindlich festgelegte Modulergänzungen während der Phase einer dann zu erfolgenden vorläufigen Zulassung erbracht werden. Wirtschaftswissenschaftler belegen in der Ergänzung anwendungsorientierte Module aus dem Bereich "Technology". Ingenieure und Naturwissenschaftlern belegen hingegen anwendungsorientierte Module aus dem Bereich "Management".

45c Passed/failed.

#### 4.6 Ergänzung fakultativ:

46a Von der Hochschule angebotene und im individuellen Studienplan festgelegte Modulergänzungen (Pflicht für den Erwerb eines Hochschulzertifikats).

#### 4.7 Allgemeine Erläuterungen:

AI (All)	Anhang I (Anhang II)
AP	Abschlussprüfung
C	Case
CP	Credit Point
Gew.	Gewichtung
h	Stunde (Basis 9h/Tag)
K	Klausur
LNW	Leistungsnachweis
MT	Master Thesis
P	Präsentation
PA	Projektarbeit
PSA	Projektstudienarbeit
S	Seminar (auch in Form von Vorlesungen, Blended Learning-Einheiten, Übungen, etc. [s. Studienplan])
SA	Studienarbeit
SL	Selbstlern
SPO	Studien- und Prüfungsordnung
TA	Transferarbeit
TDR	Transferdokumentation und -report
TR	Transfer

### 5. Studienmodule und Leistungsnachweise:

Siehe Anhang II.

## Study and Examination Regulations (SER)<sup>1</sup>

### Master of Business Engineering (MBE)

#### at Steinbeis University Berlin (SHB)

### § 1 Scope

The SER at hand regulates the postgraduate application oriented Master studies in Business Administration with the degree “Master of Business Engineering” (MBE) and the regarding areas of specialization within the framework of the general study and examination regulations of SHB.

### § 2 Duration and Structure of the Program

- (1) The program is laid out as a residential course, supplemented by self-study and transfer periods. Duration of the programm: see annex I.
- (2) Events, deadlines and locations as well as additional offers are specified in the respective student contract (study plan).
- (3) Structure of the study plan:

	min.-	-days	-hours (h)	-CP
a Modules (thereof optional compulsory modules)		83 (27)	747 (243)	48 (12)
b Study project papers, as well as project documentation (i.a. master thesis)		125	1.125	27
c Self-studies (recommended)		42	378	s.o.
d <b>Total study time</b>		<b>250</b>	<b>2.250</b>	<b>75</b>
Thereof in English: min. 30% of the residential seminars		30	270	-
Thereof in English: min. 25% of the total workload		62	558	-
Compulsory modules		151	1.359	45

- (4) Special admissions requirements: see annex I.

### § 3 Modules, Credits, Examinations

- (3) Required modules are specified in annex I of the SER at hand, areas of specialization with optional modules are specified in the SER's annex II.
- (4) Credits and examinations of required courses are specified in the SER's annex I, credits and examinations for areas of specialisation with optional courses are specified in annex II of these SER.

<sup>1</sup> Informative translation - German original has legal status.

**§ 4****Dr. Günter von Alberti Award**

A degree holder with the best overall grade of a cohorte receives the Dr. Günter von Alberti Award.

**§ 5****Commencement**

This study and examination regulations shall come into effect on 01.07.2009.

**Annex I:** SER MBE  
**Area:** Business Engineering  
**Major Subject:** -

Determined by SHB's University Council and confirmed by the authorised administration of the Senate of Berlin the following specifications shall apply:

**1. Duration:**

The certain number of month needed to complete the program is 12, passed within a period of 12 up to 24 months.

**2. Structure of the study plan**

No additional regulations.

**3. Special admissions requirements**

- 3.1 Admission requires a successful completed Diploma program of an university or a Master program (total 300 Credit Points) or Bachelor program respectively (with a minimum of 180 Credit Points and if so a maximum of 30 Credit Points, offset against knowledge and abilities acquired out of an university and verified on an university study course) in Business Sciences or Natural/Engineering Sciences. Missing Credit Points at admission time cause supplementary modules (maximum 45 Credit Points).
- 3.2 For the main study period students with a background in Economic Sciences take courses in the area "Technology", students with a background in Natural/Engineering Sciences take courses in the area "Business".
- 3.3 Furthermore, admission tests may lead to a prescription of supplementary courses:
  - Academic Preparations I: Business Administration and Economics, Methods, VWL, Finance, Accounting
  - Additional language course

**4. Modules: Definitions and annotations**

**4.1 Transfer:**

Based on decisions of the examination committee and documented in the study plan.

**4.2 Basics:**

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**4.3 Focus:**

43a Based on decisions of the admission tests and special admissions requirements.

**4.4 Optional compulsory:**

44a A project is compatible to the chosen optional compulsory module.

**4.5 Supplementation compulsory:**

45a In case admission tests document a lack of prior education that potentially could lead to study failure, SHB reserves the right to prescribe individual study plans that would include supplementary courses. During the time of individual prestudies, students are preliminarily admitted to the program (academic preparations); after having finished these preliminary studies successfully, they are fully admitted to the program. During the time of studies, students are admitted to the program (additional courses).

45b A candidate with at least 180 but less than 225 Credit Points has to take additional courses of the SER, which are obligatory fixed in the study plan. During the time of this special prestudies, students are preliminarily admitted to the program; after having finished these preliminary studies successfully, they are fully admitted to the program. Candidates with a background in background in Economic Sciences take application-oriented courses in the area "Technology", candidates with a background in Natural/Engineering Sciences take application-oriented courses in the area "Business".

45c Passed/failed.

**4.6 Supplementation facultative:**

46a Add-on courses, specified in the educational contract (compulsory for University Certificates).

**4.7 General annotations:**

AI (All)	Annex I (Annex II)
AP	Oral master thesis defence (final exam)
Art	Type
C	Case
CP	Credit Point (ECTS, European Credit Transfer System)
EF	Supplementation facultative
EPF	Supplementation compulsory
Gew.	Weighting
h	Hour (basis 9h/day)
K	Written examination
LNW	Examination
MT	Master thesis
Note	Grade
OC	Optional compulsory
P	Presentation
PK	Project
PSA	Project Study Paper
S	Seminar (also as lecture, blended learning-unit, tutorial, etc. [cf. study plan])
SER	Study and Examination Regulations (Educational and Examination Regulations)
SL	Self-study

TA        Transfer paper  
Tage     Days  
TDR     Transfer Documentation and Report  
TR       Transfer

**5. Modules/courses:**

See annex II.

**Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations**

Modul (Modulteil/Schwerpunkthinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP			
	S	SL	TR	Art	h					
Project, Basics, Structure / transfer / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129923-2008-07-28</span>										
PK1: <b>Project (PK)</b>	According to the admittance # cf. PK-modules			*	*	90	*	810	27	27
Project, Basics, Structure / transfer / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129924-2008-07-28</span>										
PK1.1: <b>Transfer Papers (TA)</b>	See modules/seminars.			*	*	*	TA	*	*	*
Project, Basics, Structure / transfer / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129925-2008-07-28</span>										
PK1.2: <b>Project work (PA)</b>	Basis for and documented in the thesis.			*	*	54	PA	486	16	*
Project, Basics, Structure / transfer / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129926-2008-07-28</span>										
PK1.3: <b>Thesis</b>	Scientific documentation, based on the project.			*	*	36	MT, AP	324	11	*
Project, Basics, Structure / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129927-2008-07-28</span>										
H: <b>Basics: Business or Technology</b>	MOD			68	28	24	*	*	*	36
Project, Basics, Structure / focus / optional compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129931-2008-07-28</span>										
OC: <b>Optional courses (OC)</b>	Al-44a			15	14	11	*	*	*	12
Project, Basics, Structure / supplementation / facultative / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129928-2008-07-28</span>										
EF1: <b>Supplementation</b>	Al-45a, Special courses: technology trends, management trends, industries and niches, current scientific topics.			*	*	*	*	*	*	*
Project, Basics, Structure / supplementation / compulsory / SPO MBE / Business and Engineering <span style="float: right;">C-PBS-129929-2008-07-28</span>										
EPF: <b>Supplementary compulsory</b>	Al-46a			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129932-2008-07-28</span>										
HB: <b>Basics: Business (HB)</b>	Al-43a			68	28	24	*	*	36	36
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129933-2008-07-28</span>										
HB1: <b>Economics &amp; Law</b>	*			8	1	1	K, P, TA	1,5	3	3
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129934-2008-07-28</span>										
HB1.1: <b>Macroeconomics</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129935-2008-07-28</span>										
HB1.2: <b>Microeconomics</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129936-2008-07-28</span>										
HB1.3: <b>Principles of Law</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129937-2008-07-28</span>										
HB2: <b>Project Management &amp; Organization</b>	*			8	1	1	K, P, TA	1	3	3
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129938-2009-05-26</span>										
HB2.1: <b>Methods of Project Planing and Management</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129939-2009-05-26</span>										
HB2.2: <b>Organizational Management</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129940-2009-05-26</span>										
HB2.3: <b>Information Management</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129941-2008-07-28</span>										
HB3: <b>Strategy</b>	*			7	2	1	K, P, TA	1	3	3
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129942-2009-05-26</span>										
HB3.1: <b>Management of Strategies</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129943-2009-05-26</span>										
HB3.2: <b>Business Strategy</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129944-2009-05-26</span>										
HB3.3: <b>Corporate Strategy</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129945-2008-07-28</span>										
HB4: <b>Marketing</b>	*			6	2	2	K, P, TA	1	3	3
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129946-2008-07-28</span>										
HB4.1: <b>Principles of Marketing</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129947-2008-07-28</span>										
HB4.2: <b>Market Research</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129948-2008-07-28</span>										
HB4.3: <b>Marketing and Sales Management</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129949-2008-07-28</span>										
HB5: <b>Accounting &amp; Corporate Finance</b>	*			9	6	5	K, P, TA	2,5	6	6
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129950-2008-07-28</span>										
HB5.1: <b>Principles of Accounting</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129951-2008-07-28</span>										
HB5.2: <b>Corporate Finance</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129952-2008-07-28</span>										
HB5.3: <b>Financial Reporting and Controlling</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129953-2008-07-28</span>										
HB6: <b>International Management</b>	*			10	5	5	K, P, TA	2	6	6
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129954-2009-05-26</span>										
HB6.1: <b>Principles of Foreign Trade</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129955-2009-05-26</span>										
HB6.2: <b>Principles of International Management</b>	*			*	*	*	*	*	*	*
Basisc: Business / basics / compulsory / SPO MBE / Business and Engineering <span style="float: right;">B-HB-129956-2009-05-26</span>										
HB6.3: <b>Cross Cultural Management</b>	*			*	*	*	*	*	*	*

**Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations**

Modul (Modulteil/Schwerpunkthinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP
	S	SL	TR	Art	h		
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB7: <b>Leadership &amp; Competencies</b>	6	2	2	K, P, TA	1	3	3
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB7.1: <b>Leadership</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB7.2: <b>Human Resource Management</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB7.3: <b>Development of Competencies</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB7.4: <b>Personality</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB8: <b>Entrepreneurship</b>	4	3	3	K, P, TA	1	3	3
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB8.1: <b>Principles of Practical Corporate Management</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB8.2: <b>Principles of Entrepreneurship</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB8.3: <b>Innovation Management</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB9: <b>International Marketing</b>	5	3	2	K, P, TA	1	3	3
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB9.1: <b>Business Development International</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB9.2: <b>Market Entry Strategy</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB9.3: <b>Distribution</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB10: <b>Business Culture</b>	5	3	2	K, P, TA	1,5	3	3
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB10.1: <b>Business Ethics</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB10.2: <b>Conflict Management</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB10.3: <b>Moderation</b>	*	*	*	*	*	*	*
Basis: Business / basics / compulsory / SPO MBE / Business and Engineering							
HB10.4: <b>Rhetoric</b>	*	*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT: <b>Basics: Technology (HT)</b>	Al-43a	68	28	24	*	*	36 36
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT1: <b>Technology (methods and applications)</b>		15	8	7	K, P, TA	3	9 9
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT1.1: <b>Methods and applications in Technologies</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT1.2: <b>Key Technologies</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT1.3: <b>Production Engineering</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT1.4: <b>Ecology and Environmental Technologies</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT2: <b>Production and Management (methods and applications)</b>		12	4	4	K, P, TA	2	6 6
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT2.1: <b>Production Systems</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT2.2: <b>Production Management, Planning and Logistics</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT2.3: <b>R&amp;D Management</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT3: <b>Project Management &amp; Organization</b>		8	1	1	K, P, TA	1	3 3
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT3.1: <b>Methods of Project Planning and Management</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT3.2: <b>Organizational Management</b>		*	*	*	*	*	*
Basis: Technology / basics / compulsory / SPO MBE / Business and Engineering							
HT3.3: <b>Information Management</b>		*	*	*	*	*	*

**Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations**

Modul (Modulteil/Schwerpunkthinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP
	S	SL	TR	Art	h		
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129990-2008-07-28						
HT4: <b>Strategy</b>	7	2	1	K, P, TA	1	3	3
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129991-2008-07-28						
HT4.1: <b>Management of Strategies</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129992-2008-07-28						
HT4.2: <b>Business Strategy</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129993-2008-07-28						
HT4.3: <b>Corporate Strategy</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129994-2008-07-28						
HT5: <b>International Management</b>	10	5	5	K, P, TA	2	6	6
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129995-2008-07-28						
HT5.1: <b>Principles of Foreign Trade</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129996-2008-07-28						
HT5.2: <b>Principles of International Management</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129997-2008-07-28						
HT5.3: <b>Cross Cultural Management</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129998-2008-07-28						
HT6: <b>Leadership &amp; Competencies</b>	6	2	2	K, P, TA	1	3	3
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-129999-2008-07-28						
HT6.1: <b>Leadership</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130001-2008-07-28						
HT6.2: <b>Human Resource Management</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130002-2008-07-28						
HT6.3: <b>Personality</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130003-2008-07-28						
HT6.4: <b>Development of Competencies</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130004-2008-07-28						
HT7: <b>International Marketing</b>	5	3	2	K, P, TA	1	3	3
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130005-2008-07-28						
HT7.1: <b>Business Development International</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130006-2008-07-28						
HT7.2: <b>Market Entry Strategy</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130007-2008-07-28						
HT7.3: <b>Distribution</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130008-2008-07-28						
HT8: <b>Business Culture</b>	5	3	2	K, P, TA	1,5	3	3
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130009-2008-07-28						
HT8.1: <b>Business Ethics</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130010-2008-07-28						
HT8.2: <b>Conflict Management</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130011-2008-07-28						
HT8.3: <b>Moderation</b>	*	*	*	*	*	*	*
Basics: Technology / basics / compulsory / SPO MBE / Business and Engineering	B-HT-130012-2008-07-28						
HT8.4: <b>Rhetoric</b>	*	*	*	*	*	*	*

**Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations**

Modul (Modulteil/Schwerpunkthinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP
	S	SL	TR	Art	h		
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130014-2008-07-28							
GM: <b>OC: General Management (GM)</b>	*	15	14	11	*	*	12
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130015-2008-07-28							
GM1: <b>Innovation of the Value Creation Chain</b>	*	5	3	2	K, P, TA	1	3
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130016-2008-07-28							
GM1.1: <b>Innovation of the Value Creation Chain 1</b>	Strategic Orientation of Companies by New Perspectives for Market # Product, Company Process and Value Creation Models	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130017-2008-07-28							
GM1.2: <b>Innovation of the Value Creation Chain 2</b>	Innovation of Strategic Resources, such as Companies Key Processes, Core Competences and Assets	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130018-2008-07-28							
GM1.3: <b>Boosters for Business Growth</b>	*	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130019-2008-07-28							
GM2: <b>Information Technology</b>	*	6	8	6	K, P, TA	2	6
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130020-2008-07-28							
GM2.1: <b>E-Commerce</b>	*	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130021-2008-07-28							
GM2.2: <b>E-Business</b>	*	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130022-2008-07-28							
GM3: <b>Controlling</b>	*	4	3	3	K, P, TA	1	3
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130023-2008-07-28							
GM3.1: <b>Central / Decentralized Controlling</b>	*	*	*	*	*	*	*
General Management / focus / optional compulsory / SPO MBE / Business and Engineering OC-GM-130024-2008-07-28							
GM3.2: <b>Contribution Margin</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130025-2008-07-28							
BI: <b>OC: Business Intelligence (BI)</b>	AI-44a	15	14	11	*	*	12
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130026-2008-07-28							
BI1: <b>Strategy</b>	*	5	3	2	K, P, TA	1	3
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130027-2008-07-28							
BI1.1: <b>Performance Management Concept</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130028-2008-07-28							
BI1.2: <b>Methods of Performance Management</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130029-2008-07-28							
BI1.3: <b>Elements of a BI Strategy</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130030-2008-07-28							
BI1.4: <b>Integration of a BI Strategy</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130031-2008-07-28							
BI1.5: <b>Value Added Aspects of BI in a Company</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130032-2008-07-28							
BI2: <b>Methods</b>	*	3	4	3	K, P, TA	1	3
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130033-2008-07-28							
BI2.1: <b>Project Management</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130034-2008-07-28							
BI2.2: <b>Risk and Quality Aspects</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130035-2008-07-28							
BI2.3: <b>Demand Analysis</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130036-2008-07-28							
BI2.4: <b>Information Modeling Scenarios</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130037-2008-07-28							
BI3: <b>Applications I</b>	*	3	4	3	K, P, TA	1	3
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130038-2008-07-28							
BI3.1: <b>Reporting</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130039-2008-07-28							
BI3.2: <b>Multidimensional Database Models</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130040-2008-07-28							
BI3.3: <b>User Interfaces</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130041-2008-07-28							
BI3.4: <b>Analytical Processing</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130042-2008-07-28							
BI3.5: <b>Information Deployment</b>	*	*	*	*	*	*	*
Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering OC-BI-130043-2008-07-28							
BI3.6: <b>Security and Access Regulations</b>	*	*	*	*	*	*	*



**Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations**

Modul (Modulteil/Schwerpunkthinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP	
	S	SL	TR	Art	h			
<i>Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering</i> <span style="float: right;">OC-BI-130044-2008-07-28</span>								
BI4: <b>Applications II</b>	*	4	3	3	K, P, TA	1	3	3
<i>Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering</i> <span style="float: right;">OC-BI-130045-2008-07-28</span>								
BI4.1: <b>Planning Strategy</b>	*	*	*	*	*	*	*	*
<i>Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering</i> <span style="float: right;">OC-BI-130046-2008-07-28</span>								
BI4.2: <b>Functions Inside the Planning Process</b>	*	*	*	*	*	*	*	*
<i>Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering</i> <span style="float: right;">OC-BI-130047-2008-07-28</span>								
BI4.3: <b>Simulation</b>	*	*	*	*	*	*	*	*
<i>Business Intelligence / focus / optional compulsory / SPO MBE / Business and Engineering</i> <span style="float: right;">OC-BI-130048-2008-07-28</span>								
BI4.4: <b>Process Support</b>	*	*	*	*	*	*	*	*



## Anhang II: Lehrgangsmodule und Leistungsnachweise/Annex II: Modules and Examinations

Modul (Modulteil/Schwerpunktinhalte) Modules/Courses	Tage			LNW		Gew. Note	CP	
	S	SL	TR	Art	h			
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130049-2008-07-28	
EPF1: <b>Supplementary compulsory (preparation): Management</b>	*	*	*	*	*	*	45	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130050-2008-07-28	
EPF1.1: <b>Management 1</b>	Wirtschaft	4	16	30	K, TDR	1 15	15	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130051-2008-07-28	
EPF1.2: <b>Management 2</b>	Strategie und Unternehmensführung	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130052-2008-07-28	
EPF1.3: <b>Management 3</b>	Finanzen	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130053-2008-07-28	
EPF1.4: <b>Management 4</b>	Recht	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130054-2008-07-28	
EPF1.5: <b>Management 5</b>	Organisation und Personal	4	16	30	K, TDR	1 15	15	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130055-2008-07-28	
EPF2: <b>Supplementary compulsory (preparation): Technology</b>	*	*	*	*	*	*	45	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130056-2008-07-28	
EPF2.1: <b>Technology 1</b>	Technische Mechanik	4	16	30	K, TDR	1 15	15	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130057-2008-07-28	
EPF2.2: <b>Technology 2</b>	Werkstoffkunde	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130058-2008-07-28	
EPF2.3: <b>Technology 3</b>	Wärmelehre	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130059-2008-07-28	
EPF2.4: <b>Technology 4</b>	Strömungslehre	2	5	10	K, TDR	1 15	5	
Preparation / supplementation / compulsory / SPO MBE / Business and Engineering							PREP-130060-2008-07-28	
EPF2.5: <b>Technology 5</b>	Maschinenelemente	4	16	30	K, TDR	1 15	15	